

Annual results 2017

Championing a better way of doing business for you and your communities



Stronger Communities



£61m

earned by members from Co-op Membership



£13m

earned by members for local community projects through Co-op Membership



600,000

increase in active Co-op members in 2017

Stronger Co-op

Co-op revenue

£9.5bn →

2016: £9.5bn

Profit before tax

£72m ↑

2016: £132m loss

Operating profit

£126m ↓

2016: £148m

Underlying profit before tax

£65m ↑

2016: £52m

Debt

£775m ↓

2016: £885m

Food

3.4% ↑

like-for-like sales increase

Funeral and Life Planning

£343m ↑

sales up 4% (supported by the growth of our Simple Funeral)

Insurance

£496m ↑

gross written premiums up 3%

£7.1bn →

total sales

16% ↑

rise in sales for will writing and probate

50% ↑

new business policies sold through our contact centre to members in 2017

For more info go to: coop.co.uk/annualresults2017